

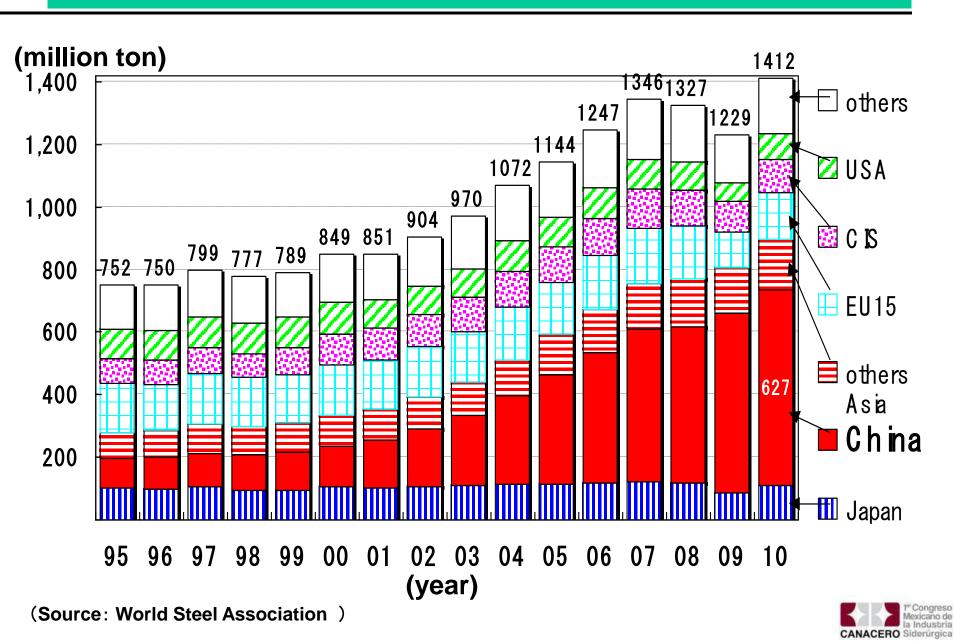
The Global Steel Industry - Outlook and Challenges -

Hajime Bada

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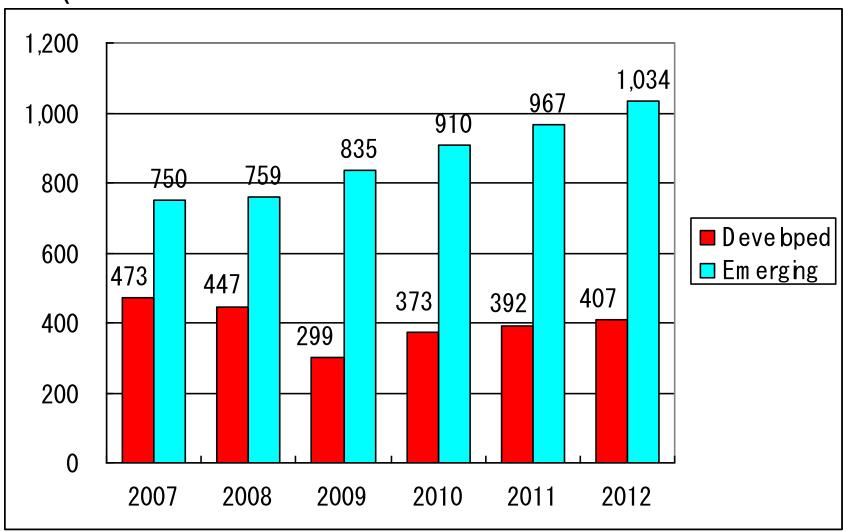
September 7, 2011

Crude Steel Production



Short Range Outlook of Apparent Steel Use

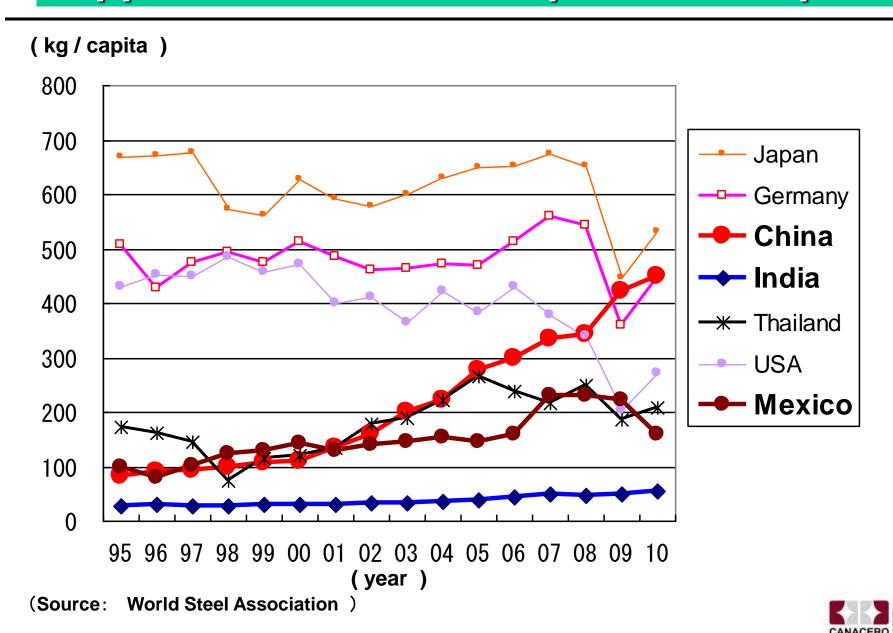




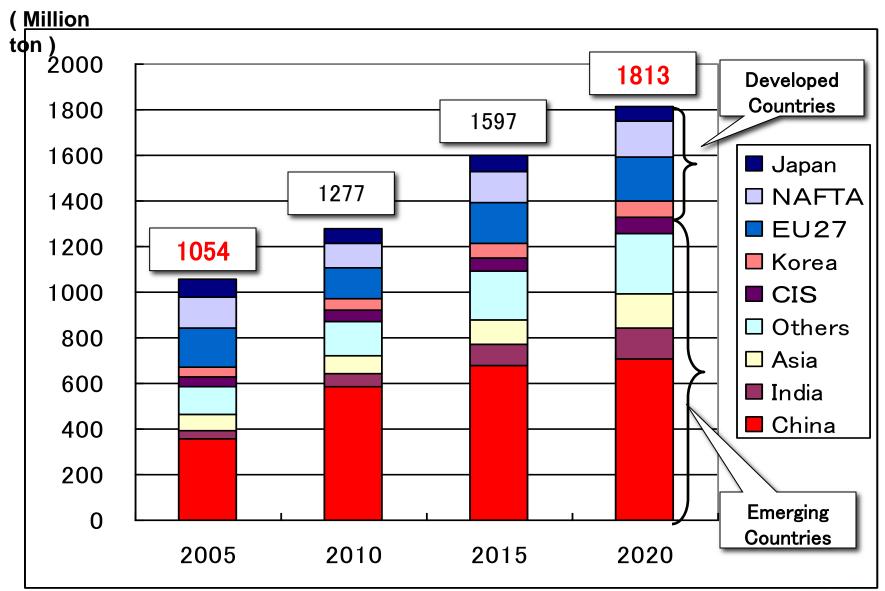
(Source: World Steel Association)



Apparent Steel Consumption Per Capita



Long-term Projection of Steel Consumption





Emerging Economies Market Share

2005 2020 56% \(\frac{62\%}{0}



Challenges for the Steel Industry

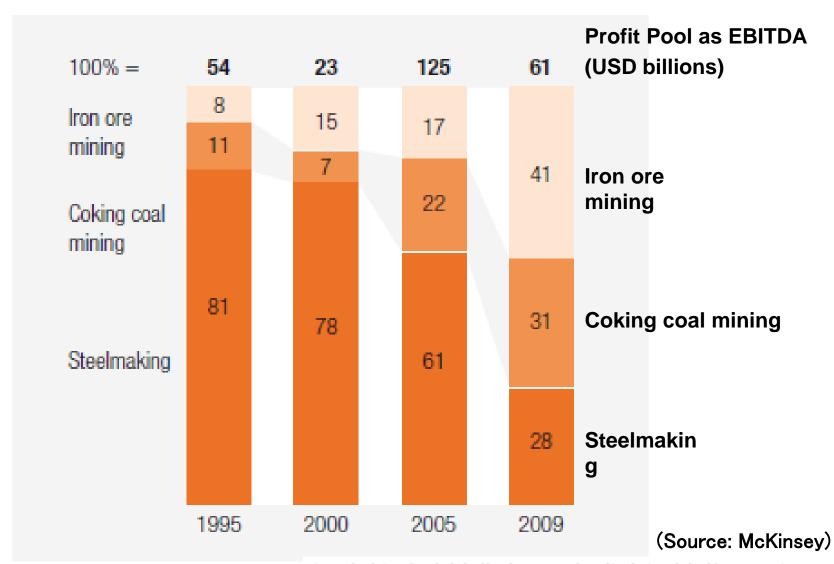
1. Raw Materials

2. Environment and Climate Change

3. Promotion of a Positive Image for Steel



1. Raw Materials



¹HRC value chain profit pool calculated based on EBITDA x demand/production, calculated for 12 major regions, with EBITDA based on historical highs and lows by region and product

Key Measures

1. Expansion of raw material sources

2. Diversification of raw materials

3. Diversification of production processes



2. Environment and Climate Change

- > Employ Proven Technologies
- > Promote Technological Innovation
 - Supplying High Quality Steel to Reduce CO2
 - Developing Breakthrough Technologies



3. Promotion of a Positive Image for Steel



3. Promotion of a Positive Image for Steel

"Steel is not a problem.

Instead, it is a part of the

solution."



1. Forecast steel demand by region



Short Range Outlook of Apparent Steel Use

Regional summary

Apparent steel use, finished steel (SRO April 2011)

	2010	2011	2012	10/09	11/10	12/11	2012 as % of
	mmt			%			2007
World	1 283.6	1 359.2	1 440.6	13.2	5.9	6.0	117.7
European Union (27)	144.8	151.8	157.5	21.2	4.9	3.7	79.5
Other Europe	29.6	32.8	35.2	23.8	11.0	7.3	111.4
C.I.S.	48.5	52.1	56.7	34.3	7.5	8.9	100.7
N.A.F.T.A.	110.3	122.3	130.0	33.0	10.9	6.3	92.5
Central & South America	45.8	48.8	52.8	36.4	6.6	8.3	127.8
Africa	25.9	25.1	27.4	-3.6	-3.1	9.1	124.6
Middle East	45.3	46.5	49.9	7.2	2.6	7.3	113.0
Asia & Oceania	833.6	879.9	931.1	8.4	5.5	5.8	135.0
China	576.0	604.8	635.0	5.1	5.0	5.0	150.3

- 1. Forecast steel demand by region
- 2. Promote technology development



- 1. Forecast steel demand by region
- 2. Promote technology development
- 3. Promote market development



- 1. Forecast steel demand by region
- 2. Promote technology development
- 3. Promote market development
- 4. Address climate change



- 1. Forecast steel demand by region
- 2. Promote technology development
- 3. Promote market development
- 4. Address climate change
- 5. Support training and education



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- 2. Promote technology development
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